

Commerce Communiqué

Commerce Systems Group



Microsoft Convergence 2010

Microsoft has announced that Convergence 2010 is set for April 24 – 27, 2010 in Atlanta, GA at the Georgia World Congress Center.

Convergence is the premier Microsoft Dynamics event, bringing customers, partners, team members and industry experts together in an environment created for you to discuss solutions, address business needs and establish a true community that can be leveraged throughout the year. This is your opportunity to participate in an exceptional program including a variety of speakers, detailed product demonstrations and hands-on learning sessions to better understand how you can further leverage your existing business

solution to tighten supply chains, deepen customer relationships, empower your workforce and sustain profitability. You will learn how to enhance your Microsoft investment and gain a stronger sense of community through interacting with industry leaders, Microsoft team members, partners and other customers.

Convergence will allow you to gain insight into the long-term strategic direction of Microsoft through hours of Keynotes and General Sessions. These sessions are designed to help attendees become more productive in their jobs and learn new ways to help save their companies money.

An event that brings Microsoft Dynamics customers, partners, team members and industry experts together translates into an endless number of opportunities to make lasting connections within the Microsoft community.

So put the dates on your calendar and start making your travel plans now. We wanted to make sure you had enough planning time to budget for the travel and conference expenses. We will notify you when registration opens. Don't miss this opportunity to enhance your Microsoft Dynamics experience.

Inside this issue:

Microsoft License Add-on Granules Sales Offer	2
Training Schedule	2
Client Referral Program	2
Dynamics NAV News and Tips	3
Dynamics GP News and Tips	3
QuickBooks Enterprise News and Tips	3
Customer Spotlight—Hampton Roads Chamber of Commerce	4

Directions 2009

Commerce Systems Group will be attending Directions 2009 in Austin, TX November 11th through November 14th. Directions is the annual Dynamics NAV partner conference.

Directions gives us the opportunity to interact directly with Microsoft's Dynamics NAV management, support and development teams. We are able to hear from Microsoft as

to their direction for the product and give them our input on what we would like to see with future releases. The annual Directions conference also provides time for us to meet with our fellow Dynamics NAV partners and ISV vendors (providers of 3rd party functional add-ons to Dynamics NAV).

We look forward to this event as a means to enhance our product knowledge and improve

our company skill sets. Please let us know if there are any specific concerns that you would wish us to raise with Microsoft or any ISV vendors you would like to learn more about. Our next newsletter will include a report from Directions 2009.



Microsoft Dynamics Add-on Granules Sales Offer

Microsoft announces a Dynamics ERP Add-on Modules or Granules Sales Offer.

Existing Microsoft Dynamics ERP customers will receive a discount when purchasing add-on modules or granules. When you buy 2 add-on modules/granules, get the 3rd add-on module/granule for 50% off.

This offer applies to our customers who are licensed under Module Based Licensing

or Business Ready Licensing and purchased their Microsoft Dynamics ERP solution more than 120 days prior to adding the eligible modules or granules. The offer expires December 23, 2009 and customers must be current on their enhancement plan to be eligible.

If you have been considering adding additional functionality to your Microsoft Dynamics solution, please consider taking

advantage of this offer. Contact Craig Strohecker at Commerce Systems Group to learn more about how you can benefit from this offer from Microsoft.

“...hands-on training for new employees...”

Training Schedule

Commerce Systems Group is currently planning the Winter training calendar and requests your input as to courses you would like to see offered.

Commerce Systems Group would like to make classroom training available to our customers on a regular basis. The purpose of these classes would be to provide hands-on training for new employees to

get up to speed on the software as well as refresher learning for existing employees.

In the past, Commerce Systems Group has offered classroom training for Introduction and Overview, Financial Series (GL, Receivables and Payables), Inventory Management, Sales Order Management, Purchase Order Management, Payroll and Human Resources,

Manufacturing, Job Costing, and Service Management. Please let us know in what areas you would like to see training offered. We can also tailor training classes to your specific company needs if that is desirable.

Client Referral

The majority of Commerce Systems Group's prospective clients rely on references from people who have used our products and services. We recognize that our customers interact with many companies during the course of daily business operations. Commerce Systems Group wants to reward the loyalty your positive influence reflects.

Please take a minute to think about your customers, vendors and business contacts that may

be struggling with inefficient business systems and exploring the selection of a new software package to improve their operations.

Commerce Systems Group will reward you for any referral that results in a meeting or eventual software and/or services purchase.

Microsoft currently has some exciting offers available to companies that are switching from Sage MAS90, Sage MAS

200, Oracle JDE (formerly JD Edwards), Peachtree or QuickBooks. If you know anyone using these products who is not completely satisfied with their software, let us know.

Contact Craig Strohecker at Commerce Systems Group for more information.



The Commerce Systems Group Team

Dynamics NAV News and Tips

Style Sheet Tool

The release of Microsoft Dynamics NAV 5.0 introduced the option to export any form (apart from matrix forms) from Microsoft Dynamics NAV to Microsoft Office Word and Microsoft Office Excel. By simply clicking a button, Microsoft Dynamics NAV will generate an XML document that works in conjunction with an XML style sheet that passes the requested information to either

Microsoft Word or Microsoft Excel.

Seven style sheets are included in Microsoft Dynamics NAV. However, if you wanted to create more style sheets or modify an existing style sheet, you needed to have knowledge of XML and C/AL programming in order to add the relevant data elements.

To simplify this process, a style sheet tool has been created that does not require

programming knowledge. The Style Sheet Tool supports export of data to Microsoft Office Word, and this means that the only skill required to create additional style sheets is some end-user knowledge of Microsoft Office Word.

Contact us if you would like more information about receiving the Microsoft Dynamics NAV hotfix that includes the Style Sheet Tool.



Dynamics GP News and Tips

Mainstream Support Ends for Great Plains 8.0

Mainstream support for Microsoft Business Solutions – Great Plains 8.0 will end October 13, 2009 per the Microsoft Support Lifecycle Policy. Customers who are current on a service plan can continue to access technical support through October 13,

2009. Customers who are not current on a service plan can access technical support via pay per incident flexible support.

With the release of Microsoft Dynamics GP 10.0, you can take advantage of the value of your enhancement plan enrollment and upgrade to the newest release of Microsoft

Dynamics GP. If you are not currently running Microsoft Dynamics GP 10.0, contact us to learn how the latest release will help you increase your business productivity, streamline critical business tasks, and gain additional business insight to improve your decision making power.



QuickBooks Enterprise News and Tips

QuickBooks Enterprise Solutions 10.0

Intuit announced the release of QuickBooks Enterprise Solutions 10.0 on September 28th, 2009. This version includes several functional enhancements over version 9.0

QuickBooks Enterprise Solutions 10.0 provides more custom fields with improved reporting. You know better than anybody what business data you need to track and how you want to use it. More custom fields have been added to

Enterprise Solutions for customers, vendors, employees and items so you can capture, track and report on the unique data you need to manage your business. Plus use advanced filtering and sorting to run reports on the custom field information you care about.

You can now rapidly add or edit multiple list entries from one spreadsheet view. Save time by entering and editing your customers, vendors, item, or account information in bulk. You can even copy and paste data from other spreadsheets.

QuickBooks Enterprise Solutions 10.0 allows you to organize all your business documents in one place with fully integrated document management. Document management lets you attach documents – electronic or scanned files – to any QuickBooks customer, vendor, employee, account or transaction.

Contact us to learn more about these and more new features available in QuickBooks Enterprise Solutions 10.0.



Commerce Systems Group is now an Intuit Solution Provider



One Columbus Center
Suite 303
Virginia Beach, VA 23462
Phone: 757-491-5400
E-mail: craig.strobecker@commercesystemsgroup.com

Listen, Learn, Solve, Succeed

We're on the Web!

www.commercesystemsgroup.com

Commerce Systems Group, a Microsoft Gold Certified Partner, provides customizable ERP solutions that let small and medium sized companies manage their businesses "their way." With over one hundred years of combined experience, we are expert at bringing together industry-experienced consultants with a proven methodology that seamlessly connects business management with technology.

Please contact Craig Strobecker at craig.strobecker@commercesystemsgroup.com for more information about our organization.

Customer Spotlight—Hampton Roads Chamber of Commerce

Each issue of *Commerce Communique* will include a spotlight on one of our customers. This will give us the opportunity to highlight what your business does as well as how the systems provided by Commerce Systems Group have enhanced your processes.

As the premier business organization, the Hampton Roads Chamber of Commerce is dedicated to serving its members and communities by creating economic prosperity and enhancing the quality of life in Hampton Roads. The Chamber achieves this by representing business viewpoints and interests to the public sector; developing and

improving the economy in the region; providing value-added programs and services to members to support and expand their business; building awareness and support of the Chamber's mission, value and accomplishments with all key audiences; and operating the Chamber in an effective and efficient manner to ensure its long-term viability and growth. The Hampton Roads Chamber of Commerce became a Microsoft Dynamics GP client in January 2003.

The Hampton Roads Chamber of Commerce moved their offices into one centralized location in downtown Norfolk this month. Commerce Systems

Group assisted them during the move and in upgrading them to Dynamics GP version 10.0.

Commerce Systems Group recommends that if you are operating a business in the Hampton Roads community, you should look into taking advantage of the benefits of being a Chamber member. The Hampton Roads Chamber of Commerce represents 2,500 member firms that employ nearly 300,000 working men and women. The Chamber extends its programs to 17 cities and counties in Southeastern Virginia.



www.hamptonroadschamber.com